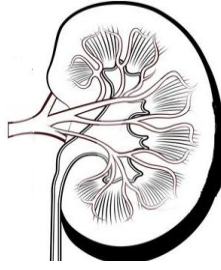


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October 17, 2023

To whom it may concern,

This is a letter in support of Stuart Tarnowski. By way of introduction, I am the president and chief physician of Fredericksburg Nephrology Associates.

Stuart served as an account executive of Phamily. He was instrumental in recruiting our medical group to join the Phamily software as a service platform.

Stuart helped us achieve a superior result. His performance included the perfect balance and cadence of providing excellent support, knowledge, and expertise without being overly aggressive. Stuart has been known to show up on his day off and be available at all hours of the day or night. He even worked during his vacation days!

Importantly, he did not reduce his effort, and indeed increased it once we became an initial customer of Phamily. His positive can-do attitude and intense level of motivation will serve any employer very well.

Stuart would serve as an outstanding asset to your organization. Please do not hesitate to contact me directly on my cell phone if I can be of further assistance.



Randy Gertner, MD

President, Fredericksburg Nephrology Associates, INC.